

## Message Text

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ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W

-----045827 081139Z /23

R 071833Z APR 78

FM AMEMBASSY MANAGUA

TO USDOC WASHDC

INFO SECSTATE WASHDC 6252

UNCLAS MANAGUA 1630

E.O. 11652: NA

TAGS: BBSR, PINR, NU

SUBJECT: WTDR/FTI SOMOZA ABREGO & CIA. LTDA.

REF: USDOC 02193

### 1. NICARAGUA

OFFICE USE: 2. 219 3. 0104200 4. 01

5. SOMOZA ABREGO & CIA. LTDA.

6. APARTADO POSTAL 2827

7. MANAGUA

8. CONTACT: ING. JOSE SOMOZA ABREGO

9. TITLE: GENERAL MANAGER

10. PHONE: 5310 11. TELEX: JALNICA 1249

12. CABLE: SOMESCO

13. ESTABLISHED: 1965 14. EMPLOYEES: 35

15. SIZE: MEDIUM 16. REPUTATION: Y-GOOD

17. REPORT DATE: 04/78

OFFICE US: 18. K 19. NA 20. X 21. NA 22. ASD

23A. 20650/125 RETAILER, GENT, IMPORTER OF CONFECTIONERY.

23B. 2110/125 RETAILER, AGENT, IMPORTER OF CIGARETTES.

23C. 20850/1235 RETAILER, AGENT, DISTRIBUTOR, IMPORTER OF BOTTLED

LIQUOR.

23D. 28441/1235 RETAILER, AGENT, IMPORTER OF COSMETICS.

23F. 38610/125 RETAILER, AGENT, IMPORTER OF PHOTOGRAPHIC EQUIPMENT  
AND SUPPLIES.

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23G. 35742/125 RETACLER, AGENT, IMPORTER OF ELECTRONIC CALCULATING  
MACHINES.

23H. 38730/125 RETAILER, AGENT, IMPORTER OF WATCHES.

23I. 31610/125 RETAILER, AGENT, IMPORTER OF LUGGAGE.

23J. 38615/135 RETAILER, DISTRIBUTOR, IMPORTER OF PHOTOGRAPHIC FILM.

24. FOREIGN SALES: LOCAL ONLY.

25. FINANCIAL REFERENCES: BANCO NACIONAL DE NICARAGUA, APARTADO

POSTAL 328; BANCO NICARAGUENSE, APARTADO POSTAL 549; AND BANCO DE AMERICA, APARTADO POSTAL 285, ALL IN MANAGUA.

26. TRADE REFERENCES: WAYNE RYNAL CORPORATION, 1201 EAST LEXINGTON STREET, POMONA, CALIFORNIA; THE PARKER PEN CO., JANESEVILLE, WISCONSIN; CHARLES OF THE RITZ, INC., 730 FIFTH AVENUE, NEW YORK, NY, A.T. CROSS, 1 ALBION ROAD, LINCOLN, RHODE ISLAND; SAMSONITE CORPORATION, INTERNATIONAL DIVISION, DENVER, COLORADO; ALSO, FIRMS IN ITEM 27 BELOW.

27. FOREIGN FIRMS REPRESENTED: L.C.R. INTERNATION, PO BOX 638, RED BANK, NJ, DISTRIBUTION OF PERFUMRES, ACQUIRED 1970; SEAGRAM OVERSEAS SLAES, 375 PARK AVE., NEW YORK, NY, DISTRIBUTION OF WHISKEY, ACQUIRED 1973; FUJI FILMS, TOKYO, JPNAN,DISTRIBUTION OF PHOTOGRAPHIC FILM AND SUPPLIES, ACQUIRED 1975; OTHERS.

28. POST EVALUATION: SOMOZA ABREGO & CIA. LTD., ALSO KNOWN AS SACCIA LTDA., IS THE PRINCIPAL DUTY-FREE STORE CONCESSIONAIRE IN NICARAGUA, WITH OUTLETS IN THE CITY OF MANAGUA, IN THE CITY'S INTERNATIONAL AIRPORT LAS MERCEDES, AND AT TWO BORDER POINTS. THE FIRM IMPORTS LIQUORS, CAMERAS, PERFUMES, TOBACCO PRODUCTS, GIFTWARE AND A VARIETY OF OTHER ARTICLES EXCLUSIVELY FOR SALE AT ITS DUTY-FREE STORES. HOWEVER, IT ALSO IMPORTS SOME OF THE ABOVE AND OTHER PRODUCTS FOR DISTRIBUTION THROUGH REGULAR COMMERCIAL CHANNELS. THE PRINCIPAL PARTNER OF THE FIRM, INC. JOSE SOMOZA ABREGO, ALSO ACTS AS AGENT FOR A NUMBER OF FOREIGN CONCERNS INCLUDING JAPAN AIR LINES (JAL), THE HELICOPTER DIVISION OF THE FRENCH COMPANY AEROSPATIALE, AND VARIOUS SUPPLIERS OF MOTORIZED SWEEPER BROOMS, BRUSHES AND OFFICE SUPPLIES. NO INFORMATION IS AVAILABLE ON THE FIRM'S CURRENT CAPITAL OR UNCLASSIFIED

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VOLUME OF BUSINESS. IN 1976, HOWEVER, SACCIA LTDA. PER SE REPORTED MONTHLY SALES OF APPROXIMATELY US\$200,00 AND A NET WORTH OF US\$137,000. ING. SOMOZA IS AN ENTERPRISING AND WELL-CONNECTED INDIVIDUAL. HE IS THE SON OF GEN. JOSE SOMOZA, INSPECTOR GENERAL OF NICARAGUA'S NATIONAL GUARD AND NEPHEW OF GEN. ANASTASIO SOMOZA DE-BAYLE, PRESIDENT OF NICARAGUA AND CHIEF OF THE ARMED FORCES. ING. SOMOZA IS ALSO A MEMBER OF NICARAGUA'S HOUSE OF REPRESENTATIVES. SUBJECT FIRM ENJOYS A GOOD REPUTATION LOCALLY AND IS RECOMMENDED AS TRADE CONTACT FOR INTERESTED U.S. CONCERNS.

29. PREPARED BY: RJMONTES. APPROVED BY: PAHAIGH.  
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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
**Draft Date:** 07 apr 1978  
**Decapton Date:** 01 jan 1960  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014